

# PSG PACKAGE PRICELIST FOR CRM SOLUTIONS

BY QUICKDESK PTE. LTD.

### **PSG Application Process**



## **Pricing Summary Table**

| Details   |                             | 2024<br>New<br>Packages<br>Pricing<br>(SGD) | Qualifying<br>Cost<br>(SGD) | Grant<br>Amount<br>(50% of<br>Qualifying<br>Cost)<br>(SGD) | Amount<br>Payable by<br>Client,<br>before GST<br>(SGD) | GST<br>Amount<br>(9%)<br>(SGD) | Amount<br>Payable by<br>Client,<br>with GST<br>(SGD) |  |
|-----------|-----------------------------|---|-----------------------------|--|--|--------------------------------|--|--|
| Package 1 | 1,000 Contacts,<br>3 Users  | \$2,253.41                                  | \$2,113.41                  | \$1,056.71   | \$1,196.71   | \$202.81                       | \$1,399.51   |  |
| Package 2 | 2,500 contacts,<br>3 Users  | \$4,889.30                                  | \$3,700.00                  | \$1,850.00   | \$3,039.30   | \$440.04                       | \$3,479.34   |  |
| Package 3 | 5,000 contacts,<br>3 Users  | \$8,073.91                                  | \$4,300.00                  | \$2,150.00   | \$5,923.91   | \$726.65                       | \$6,650.56   |  |
| Package 4 | 10,000 contacts,<br>3 Users | \$10,475.19                                 | \$4,700.00                  | \$2,350.00   | \$8,125.19   | \$942.77                       | \$9,067.96   |  |
| Package 5 | 25,000 contacts,<br>3 Users | \$14,614.74                                 | \$8,200.00                  | \$4,100.00   | \$10,514.74  | \$1,315.33                     | \$11,830.07  |  |

| Company                                | QuickDesk Pte Ltd                |  |  |  |
|--|----------------------------------|--|--|--|
| Digital Solution Name & Version Number | QuickDesk Marketing Plus Starter |  |  |  |
| Appointment Period                     | 09 March 2023 to 08 March 2024   |  |  |  |
| Extended Appointment Period            | 09 March 2024 to 08 March 2025   |  |  |  |

| Cost Item  | Unit Cost<br>(\$) | Unit           | Quantity   | Subtotal<br>(\$) | Qualifying Cost *<br>(\$) |
|--|-------------------|----------------|--|------------------|---------------------------|
| 1) Software  |                   |                |  |                  |                           |
| CRM Licence - Annual Subscription of QuickDesk<br>Marketing (ActiveCampaign Plus) for 1,000 contacts<br>Subscription for up to 3 users<br>Modules:<br>- Cloud-based<br>- Available on Mobile and Web<br>- Contacts Management with Leads Scoring<br>- Leads and Opportunity Management<br>- Sales Pipeline Management<br>- Sales Pipeline Management<br>- Sales Automation<br>- Email Integration<br>- Marketing Campaigns Management<br>- Marketing Automation<br>- Landing Pages<br>- Email Marketing<br>- Dashboard and Reports | \$ 1,413.41       | per<br>Account | 1.00   | \$ 1,413.41      | \$                        |
| 2) Hardware<br>Not Applicable  |                   |                |  |                  |                           |
| 3) Professional Services   |                   |                |  |                  |                           |
| System setup and configuration inclusive of (2<br>hours):<br>- Onboarding of QuickDesk Marketing<br>- Account setup for Admin & Users<br>- Group (Users) permissions setup<br>- Address setup  | \$ 120.00         | manhours       | 2.00   | \$ 240.00        | \$                        |
|  | \$ 120.00         | manhours       | 1.00   | \$ 120.00        | \$                        |
| <ul> <li>4) Training<br/>Training for:</li> <li>Contacts - How to import contacts, setup data<br/>fields, lists, tagging?</li> <li>Website - How to setup Forms?</li> <li>Automations - How to build Marketing Automation?</li> <li>Campaigns - How to use Marketing Campaign<br/>Platform?</li> <li>Deals - How to build Pipeline?</li> <li>Reports - How to review the performance<br/>dashboard?</li> </ul>   | \$ 120.00         | manhours       | 4.00   | \$ 480.00        | \$                        |
| 5) Others<br>Not Applicable  |                   |                |  |                  |                           |
|  |                   |                | Total<br>Grant (50% of QC)<br>Net cost to client (before GST)<br>GST | \$ -1056.71      | \$ 2,113.41               |

 GST
 \$ 202.81

 Net cost to client (with GST)
 \$ 1399.51

1 A higher upgrade of the software version is acceptable, for example solution version 3.x allow anything from 3.0 to 3.99999

2 As specified in the Letter of Appointment, IMDA may exercise the option to extend the Appointment Duration

for an additional one-year ("Extended Appointment Period")

\* Qualifying cost refers to the supportable cost to be co-funded under the grant

| Company                                | QuickDesk Pte Ltd                |
|--|----------------------------------|
| Digital Solution Name & Version Number | QuickDesk Marketing - Plus Basic |
| Appointment Period                     | 09 March 2023 to 08 March 2024   |
| Extended Appointment Period            | 09 March 2024 to 08 March 2025   |

| Cost Item   | Unit Cost<br>(\$) | Unit           | Quantity   | Subtotal<br>(\$) | Qualifying Cost *<br>(\$) |
|---|-------------------|----------------|--|------------------|---------------------------|
| 1) Software   |                   |                |  |                  |                           |
| CRM Licence - Annual Subscription of QuickDesk<br>Marketing (ActiveCampaign Plus) for 2,500 contacts  |                   |                |  |                  |                           |
| Subscription for up to 3 users  |                   |                |  |                  |                           |
| Modules:<br>- Cloud-based<br>- Available on Mobile and Web<br>- Contacts Management with Leads Scoring<br>- Leads and Opportunity Management<br>- Sales Pipeline Management<br>- Sales Automation<br>- Email Integration<br>- Marketing Campaigns Management<br>- Marketing Automation<br>- Landing Pages<br>- Email Marketing<br>- Dashboard and Reports | \$ 2,249.30       | per<br>Account | 1.00   | \$ 2,249.30      | \$                        |
| 2) Hardware<br>Not Applicable   |                   |                |  |                  |                           |
| 3) Professional Services  |                   |                |  |                  |                           |
| Database Management Structure and Database<br>Migration (7 hour):<br>- Contacts: Data fields setup<br>- Contacts: Data clean up<br>- Contacts: Data segmentation<br>- Contacts: Lists setup<br>- Contacts: Tags setup<br>- Contacts: Data import  | \$ 120.00         | manhours       | 7.00   | \$ 840.00        | \$                        |
| Creation of one of the following Automations (7 hours):<br>1. Automation from Inbound Leads<br>2. Automation for leads nurturing<br>3. Automation for marketing campaign<br>4. Automation to set more appointments  | \$ 120.00         | manhours       | 7.00   | \$ 840.00        | \$                        |
| System setup and configuration inclusive of (2 hours):<br>- Onboarding of QuickDesk Marketing<br>- Account setup for Admin & Users<br>- Group (Users) permissions setup<br>- Address setup  | \$ 120.00         | manhours       | 2.00   | \$ 240.00        |                           |
| Scoping and Documentation (2 hours)   | \$ 120.00         | manhours       | 2.00   | \$ 240.00        |                           |
| 4) Training   |                   |                |  |                  |                           |
| Training for:<br>- Contacts - How to import contacts, setup data fields,<br>lists, tagging?<br>- Website - How to setup Forms?<br>- Automations - How to build Marketing Automation?<br>- Campaigns - How to build Marketing Campaign<br>Platform?<br>- Deals - How to build Pipeline?<br>- Reports - How to review the performance dashboard?            | \$ 120.00         | manhours       | 4.00   | \$ 480.00        | \$                        |
| 5) Others   |                   |                |  |                  |                           |
| Not Applicable  |                   |                |  | ¢ 4 890 20       | \$ 3700.00                |
|   |                   |                | Total<br>Grant (50% of QC)<br>Net cost to client (before GST)<br>GST | \$ -1850.00      | ↓ <sup>φ</sup> 3700.00    |
|   |                   |                | Net cost to client (with GST)  |                  |                           |

1. A higher upgrade of the software version is acceptable, for example solution version 3.x allow anything from 3.0 to 3.99999 2. As specified in the Letter of Appointment, IMDA may exercise the option to extend the Appointment Duration for an additional one-year ("Extended Appointment Period") \*Qualifying cost refers to the supportable cost to be co-funded under the grant

| Company                                 | QuickDesk Pte Ltd                |  |  |  |
|---|----------------------------------|--|--|--|
| Digital Solution Name & Version Number1 | QuickDesk Marketing Plus Starter |  |  |  |
| Appointment Period                      | 09 March 2023 to 08 March 2024   |  |  |  |
| Extended Appointment Period2            | 09 March 2024 to 08 March 2025   |  |  |  |

| 1)     Software     Software     Software     Software       CRM Lience - Amual Subscription of Qaid-Desk<br>Monthering (AcheCampagin Plus) for 5,000 contacts     Software     Software       Condex Benefic Campagine Number of Software     Software     1.00     \$ 3,753.91       - Condex Benefic Campagine Number of Software     Software     1.00     \$ 3,753.91       - Condex Benefic Campagine Number of Software     Software     1.00     \$ 3,753.91       - Condex Benefic Campagine Number of Software     Software     1.00     \$ 3,753.91       - Condex Benefic Campagine Number of Software     Software     1.00     \$ 3,753.91       - Condex Data and Campagine Number of Software     Software     1.00     \$ 3,753.91       - Software     Software     Net Applicable     Net Applicable       3)     Porfessional Services     Database Management Structure and Database Structure and Database Management Structure and Database Structure and Database Management Structure and Database Structure Structure and Database Structure and Database Structure   | Cost Item  | Unit Cost<br>(\$) | Unit     | Quantity | Subtotal<br>(\$) | Qualifying Cost * (\$) |
|--|--|-------------------|----------|----------|------------------|------------------------|
| Not ApplicableImage: Control of the setup of | CRM Licence - Annual Subscription of QuickDesk<br>Marketing (ActiveCampaign Plus) for 5,000 contacts<br>Subscription for up to 3 users<br>Modules:<br>- Cloud-based<br>- Available on Mobile and Web<br>- Contacts Management with Leads Scoring<br>- Leads and Opportunity Management<br>- Sales Pipeline Management<br>- Sales Automation<br>- Email Integration<br>- Marketing Campaigns Management<br>- Landing Pages<br>- Email Marketing |                   |          | 1.00     |                  |                        |
| Database Management Structure and Database<br>Migration (7 hour):<br>- Contacts: Data fields setup<br>- Contacts: Data agementation<br>- Contacts: Data segmentation<br>- Contacts: Data segmentation inclusive of (2 hours):<br>- Automation to set more appointments\$ 120.00manhours20.00\$ 2,400.00\$System setup and configuration inclusive of (2 hours):<br>- Onboarding of Cul-Coek Marketing<br>- Address setup\$ 120.00manhours2.00\$ 240.00\$Scoping and Documentation (3 hours)\$ 120.00manhours3.00\$ 360.00\$4) Training for:<br>- Contact: - How to import contacts, setup data fields,<br>lists, tagging?<br>- Address - How to build Marketing Automation?<br>- Contacts: - How to build Marketing Automation?<br>- Contacts: - How to build Marketing Campaign<br>- Participation<br>- Reports - How to use Marketing Campaign<br>- Participation<br>- Reports - How to use Marketing Campaign<br>- Reports - How to use Marketing Campaign<br>- Reports - How to use Marketing Campaign<br>- Reports - How to to review the performance dashboard?\$ 120.00manhours5) Others<br>Not Applicable <t< td=""><td>Not Applicable</td><td></td><td></td><td></td><td></td><td></td></t<>   | Not Applicable   |                   |          |          |                  |                        |
| 1. Automation from Inbound Leads       2. Automation for leads ourturing         2. Automation for marketing campaign       \$ 120.00       manhours       20.00       \$ 2,400.00       \$         System setup and configuration inclusive of (2 hours):       - Onboarding of QuickDesk Marketing       manhours       2.00       \$ 240.00       \$         - Onboarding of QuickDesk Marketing       *       120.00       manhours       2.00       \$ 240.00       \$         - Account setup for Admin & Users       - Cooping and Documentation (3 hours)       \$ 120.00       manhours       3.00       \$ 360.00         4.) Training for:       - Contacts - How to import contacts, setup data fields, lists, tagging?       *       120.00       manhours       4.00       \$ 480.00       \$         - Contacts - How to use Marketing Campaign Platform?       - Not to review the performance dashboard?       \$ 120.00       manhours       4.00       \$ 480.00       \$         - Contacts - How to use Marketing Campaign Platform?       - Contacts - How to build Marketing Automation?       \$ 120.00       manhours       4.00       \$ 480.00       \$         - Others       Nth Applicable       - Not to review the performance dashboard?       \$ 120.00       manhours       4.00       \$ 480.00       \$   | Database Management Structure and Database<br>Migration (7 hour):<br>- Contacts: Data fields setup<br>- Contacts: Data clean up<br>- Contacts: Data segmentation<br>- Contacts: Lists setup<br>- Contacts: Tags setup  | \$ 120.00         | manhours | 7.00     | \$ 840.00        | \$                     |
| <ul> <li>Onboarding of QuickDesk Marketing</li> <li>Account setup for Admin &amp; Users</li> <li>Group (Users) permissions setup</li> <li>Address setup</li> <li>Scoping and Documentation (3 hours)</li> <li>120.00</li> <li>manhours</li> <li>3.00</li> <li>360.00</li> <li>360.00</li> <li>Training</li> <li>Training for: <ul> <li>Contacts - How to import contacts, setup data fields, lists, tagging?</li> <li>Website - How to setup Forms?</li> <li>Automations - How to build Marketing Automation?</li> <li>Campaigns - How to build Marketing Campaign Platform?</li> <li>Deals - How to build Pipeline?</li> <li>Reports - How to review the performance dashboard?</li> </ul> </li> <li>5) Others Not Applicable</li> </ul>  | 1. Automation from Inbound Leads<br>2. Automation for leads nurturing<br>3. Automation for marketing campaign  | \$ 120.00         | manhours | 20.00    | \$ 2,400.00      | \$                     |
| <ul> <li>Scoping and Documentation (3 hours)</li> <li>4) Training</li> <li>Training for: <ul> <li>Contacts - How to import contacts, setup data fields, lists, tagging?</li> <li>Website - How to setup Forms?</li> <li>Automations - How to build Marketing Automation?</li> <li>Campaigns - How to build Marketing Campaign Platform?</li> <li>Deals - How to review the performance dashboard?</li> </ul> </li> <li>5) Others <ul> <li>Not Applicable</li> </ul> </li> </ul>  | <ul> <li>Onboarding of QuickDesk Marketing</li> <li>Account setup for Admin &amp; Users</li> <li>Group (Users) permissions setup</li> </ul>  | \$ 120.00         | manhours | 2.00     | \$ 240.00        |                        |
| Training for:<br>- Contacts - How to import contacts, setup data fields,<br>lists, tagging?<br>- Website - How to setup Forms?<br>- Automations - How to build Marketing Automation?<br>- Campaigns - How to build Marketing Campaign<br>Platform?<br>- Deals - How to review the performance dashboard?       \$ 120.00       manhours       \$ 4.00       \$ 480.00       \$         5)       Others<br>Not Applicable       Not Applicable       Image: Comparison of the performance dashboard?       Image: Comparison of the per   | Scoping and Documentation (3 hours)  | \$ 120.00         | manhours | 3.00     | \$ 360.00        |                        |
| Not Applicable   | Training for:<br>- Contacts - How to import contacts, setup data fields,<br>lists, tagging?<br>- Website - How to setup Forms?<br>- Automations - How to build Marketing Automation?<br>- Campaigns - How to use Marketing Campaign<br>Platform?<br>- Deals - How to build Pipeline?<br>- Reports - How to review the performance dashboard?   | \$ 120.00         | manhours | 4.00     | \$ 480.00        | \$                     |
|  | ,  |                   |          | Takal    | \$ 8 073 91      | \$ 4300.00             |

Grant (50% of QC) Net cost to client (before GST) \$ 5923.91 CST \$ 726.65 Grant (50% of QC) \$ -2150.00

Net cost to client (with GST) \$ 6650.56

1. A higher upgrade of the software version is acceptable, for example solution version 3.x allow anything from 3.0 to 3.99999 2. As specified in the Letter of Appointment, IMDA may exercise the option to extend the Appointment Duration for an additional one-year ("Extended Appointment Period") \*Qualifying cost refers to the supportable cost to be co-funded under the grant

| Company                                 | QuickDesk Pte Ltd                |
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| Cost Item  | Unit Cost<br>(\$) | Unit           | Quantity          | Subtotal<br>(\$) | Qualifying Cost * (\$) |
|--|-------------------|----------------|-------------------|------------------|------------------------|
| <ol> <li>Software</li> <li>CRM Licence - Annual Subscription of QuickDesk<br/>Marketing (ActiveCampaign Plus) for 10,000 contacts</li> <li>Subscription for up to 3 users</li> <li>Modules:         <ul> <li>Cloud-based</li> <li>Available on Mobile and Web</li> <li>Contacts Management with Leads Scoring</li> <li>Leads and Opportunity Management</li> <li>Sales Pipeline Management</li> <li>Sales Automation</li> <li>Email Integration</li> <li>Marketing Campaigns Management</li> <li>Anarketing Automation</li> <li>Landing Pages</li> <li>Email Marketing</li> <li>Dashboard and Reports</li> </ul> </li> </ol> | \$ 6,155.19       | per<br>Account | 1.00              | \$ 6,155.19      | \$                     |
| <ol> <li>Hardware<br/>Not Applicable</li> <li>Professional Services</li> </ol>   |                   |                |                   |                  |                        |
| Database Management Structure and Database<br>Migration (7 hour):<br>- Contacts: Data fields setup<br>- Contacts: Data clean up<br>- Contacts: Data segmentation<br>- Contacts: Lists setup<br>- Contacts: Tags setup<br>- Contacts: Data import   | \$ 120.00         | manhours       | 7.00              | \$ 840.00        | \$                     |
| Creation of two Automations from the list (14 hours)<br>1. Automation from Inbound Leads<br>2. Automation for leads nurturing<br>3. Automation for marketing campaign<br>4. Automation to set more appointments  | \$ 120.00         | manhours       | 14.00             | \$ 1,680.00      | \$                     |
| System setup and configuration inclusive of (1 hour):<br>- Account setup for Admin & Users<br>- Group (Users) permissions setup<br>- Address setup   | \$ 120.00         | manhours       | 1.00              | \$ 120.00        |                        |
| Scoping and Documentation (3 hours)  | \$ 120.00         | manhours       | 3.00              | \$ 360.00        |                        |
| <ul> <li>4) Training</li> <li>Training for:<br/>Contacts - How to import contacts, setup data fields,<br/>lists, tagging?<br/>Website - How to setup Forms?<br/>Automations - How to build Marketing Automation?<br/>Campaigns - How to use Marketing Campaign Platform?<br/>Deals - How to build Pipeline?<br/>Reports - How to review the performance dashboard?<br/>Native integration - How to map the integration, data flow<br/>and automate the incoming data?</li> <li>5) Others</li> </ul>  | \$ 120.00         | manhours       | 11.00             | \$ 1,320.00      | \$                     |
| Not Applicable   |                   |                | Total             | \$ 10,475.19     | \$ 4700.00             |
|  |                   |                | Grant (50% of QC) | \$ -2350.00      |                        |

Net cost to client (before GST) \$

GST \$ 942.77

8125.19

Net cost to client (with GST) \$ 9067.96

1. A higher upgrade of the software version is acceptable, for example solution version 3.x allow anything from 3.0 to 3.99999

2. As specified in the Letter of Appointment, IMDA may exercise the option to extend the Appointment Duration

for an additional one-year ("Extended Appointment Period") \*Qualifying cost refers to the supportable cost to be co-funded under the grant

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|---|----------------------------------|--|--|--|
| Digital Solution Name & Version Number1 | QuickDesk Marketing Plus Starter |  |  |  |
| Appointment Period                      | 09 March 2023 to 08 March 2024   |  |  |  |
| Extended Appointment Period2            | 09 March 2024 to 08 March 2025   |  |  |  |

| Cost Item   | Unit Cost<br>(\$) | Unit           | Quantity                          | Subtotal<br>(\$)             | Qualifying Cost*<br>(\$) |
|---|-------------------|----------------|-----------------------------------|------------------------------|--------------------------|
| <ol> <li>Software</li> <li>CRM Licence - Annual Subscription of QuickDesk<br/>Marketing (ActiveCampaign Plus) for 25,000 contacts</li> <li>Subscription for up to 3 users</li> <li>Modules:         <ul> <li>Cloud-based</li> <li>Available on Mobile and Web</li> <li>Contacts Management with Leads Scoring</li> <li>Leads and Opportunity Management</li> <li>Sales Pipeline Management</li> <li>Sales Automation</li> <li>Email Integration</li> <li>Marketing Campaigns Management</li> <li>Landing Pages</li> <li>Email Marketing</li> <li>Dashboard and Reports</li> </ul> </li> </ol> | \$ 9,574.74       | per<br>Account | 1.00                              | \$ 9,574.74                  | \$                       |
| <ol> <li>Hardware<br/>Not Applicable</li> <li>Professional Services</li> </ol>  |                   |                |                                   |                              |                          |
| Database Management Structure and Database<br>Migration (7 hour):<br>- Contacts: Data fields setup<br>- Contacts: Data clean up<br>- Contacts: Data segmentation<br>- Contacts: Lists setup<br>- Contacts: Tags setup<br>- Contacts: Data import<br>Creation of three Automations from the list (20 hours)  | \$ 120.00         | manhours       | 7.00                              | \$ 840.00                    | \$                       |
| 1 Automation from Inhound Loads   | \$ 120.00         | manhours       | 20.00                             | \$ 2,400.00                  | \$                       |
| System setup and configuration inclusive of (1 hour):<br>- Account setup for Admin & Users<br>- Group (Users) permissions setup<br>- Address setup  | \$ 120.00         | manhours       | 1.00                              | \$ 120.00                    |                          |
| Scoping and Documentation (3 hours)   | \$ 120.00         | manhours       | 3.00                              | \$ 360.00                    |                          |
| <ul> <li>4) Training</li> <li>Training for:<br/>Contacts - How to import contacts, setup data fields,<br/>lists, tagging?<br/>Website - How to setup Forms?<br/>Automations - How to build Marketing Automation?<br/>Campaigns - How to use Marketing Campaign Platform?<br/>Deals - How to build Pipeline?<br/>Reports - How to review the performance dashboard?<br/>Native integration - How to map the integration, data flow<br/>and automate the incoming data?</li> <li>5) Others</li> </ul>   | \$ 120.00         | manhours       | 11.00                             | \$ 1,320.00                  | \$                       |
| Not Applicable  |                   |                |                                   |                              |                          |
|   |                   |                | <b>Total</b><br>Grant (50% of QC) | \$ 14,614.74<br>\$ -4,100.00 | \$ 8200.00               |

Net cost to client (before GST) \$ 10,514.74

GST \$ 1,315.33

Net cost to client (with GST) \$ 11,830.07

1. A higher upgrade of the software version is acceptable, for example solution version 3.x allow anything from 3.0 to 3.99999 2. As specified in the Letter of Appointment, IMDA may exercise the option to extend the Appointment Duration for an additional one-year ("Extended Appointment Period") \*Qualifying cost refers to the supportable cost to be co-funded under the grant